

**JPS** can help you  
Be Greater, with an  
experienced team of  
financial advisors intimately  
familiar with the country  
club industry, and always  
accessible to you.

We understand the unique  
operating characteristics and  
compliance rules of country  
clubs, making JPS a trusted  
partner who can help you  
**move forward.**



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**BE GREATER**



Specialized Services for Country Clubs

Johnson Price & Sprinkle PA

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## SPECIALIZED SOLUTIONS

The JPS team that services country club accounts represents over 50 years of experience in dealing with the unique challenges and opportunities related to private clubs. Committed to immersing ourselves in the industry, we are actively involved members of the Hospitality Financial and Technology Professionals association, and constantly monitor industry developments at the local, national and international levels. We also belong to the Club Tax Network, an affiliation of club professionals formed by Mitchell Stump.

As one of the region's leading accounting firms, JPS offers clients the capabilities of a national firm, combined with the personalized attention of a community-based firm. We know exactly how to work with you, one-on-one, to deliver the right financial solutions.

### Are you comfortable with your policies and procedures relating to compliance with the unique IRS rules for country clubs?

Many clubs don't realize the extent of these rules... or that they apply to both taxable and tax-exempt clubs. Our experts can show you the way.

### Have you had an IT review recently (or ever)?

In today's increasingly high-tech, e-commerce environment, efficiency and security are mission-critical. In addition to the fundamental need for a stable and secure network infrastructure, private clubs must have seamless integration of point-of-sale, inventory management, and comprehensive financial reporting and analysis systems. Contact JPS today to arrange a complimentary initial consultation.

## SERVICES FOR SUCCESS

- Assurance services, including reviews, audits and special engagements such as fraud investigations or by-law and policy compliance reviews
- Tax compliance, including filing of annual returns and sales tax assistance
- Help with navigating and applying the pros and cons of taxable vs. tax-exempt status for new clubs
- Evaluation of financing alternatives, including capital assessments, bank debt and leasing
- Technology services
- Review of membership pricing and policies that affect securing and maintaining members

**Call Rollin J. Groseclose, CPA, Shareholder at 828.225.3629 to see how our country club advisors can help you Be Greater.**

